

Source to Settle (Buyer) and Order to Cash (Supplier) Process Maps



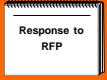






BUYER BUSINESS PROCESSES

Buyer integrations

Data warehouse	Sourcing system	Procure to pay system	Network, ERP, P2P	Accounts payable system	ERP	Payment network and G/L
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Buyer activities

Analyze spend	Qualify suppliers	Send RFQ	Buy-side contract	Catalog	Workflow	Send order	Receive	A/P Rec invoice	X-way match	Relay status	To ERP	Send EFT or check	Close
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Analysis 	Search qualify 	RFQ 	Contract 	Requisition creation	Requisition approval OK	Order 	Goods/ service receipt 	Data capture and codify 	Rule-based matching 	Invoice approval or dispute OK	Transferred for payment OK TO PAY	E-pay/Check 	Remittance advice OK
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Supplier activities

Analyze sales	Qualify leads	Respond RFP	Contract/ Credit App.	Provide catalogue content	Rec/Ack order	Send ASN/ ship	A/R send invoice	Payment Reminder	Status or resolve dispute	Beg	A/R receive payment?	Collections or Remit/Post
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Supplier integrations

Data warehouse	CRM, Credit Approval	Sell-Side E-commerce Hub	Network, order management, planning, pick/ship	Accounts receivable system, portal, network, print/mail	Payment Network, G/L
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SUPPLIER BUSINESS PROCESSES